



NAWIC • National Association of Women in Construction



NAWIC Region 10

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FEBRUARY 2006

From Your Director:

While waiting to attend a meeting the other day at CSUF I took the opportunity to read the college newspaper. In it was an ad for sorority recruitment that caught my eye. Not because I know anything about sororities, but because of what it had to say. It listed the various sororities and what they stand for – Leadership – Scholarship – Values. But, above it all was “Individually Unique...United Complete”. That’s what caught my eye. It made me think of NAWIC. Our members are “individually unique” and “united complete” when they join a chapter. Our chapters are “individually unique” but become “united complete” within our region. It continues to grow – Regions/unique, NAWIC/complete. At each level we can benefit from the uniqueness and unity of our parts. I would like to challenge each of you to recognize your uniqueness and value your unity.

Another thing gained from this is to be aware of everything around us. If you see something that can help you market yourself, your company or NAWIC, take advantage of it!

Committee Chairmen:

Committee Coordinator	Marlene Odonell , Santa Clara BossMar@aol.com
Ceremonies	Carole Ponchetti, CCA, CIT Fresno Chapter carole@cepeco.com
*Construction Industry	chairmanship open
Forum 2006 Delta Valley Chapter 253	Joyce Grimmatt aftoccoli@sbcglobal.net
International Associates Liaison	Denise Redmond-Crossland, CCA, Fresno denrob@attitude.com
Leadership Mentoring	new committee – chairmanship open
*Legislative Awareness	unassigned
*Membership	unassigned
Member of the Year	Anne Stoll-Thompson , Sparks

	shad775@hotmail.com
Rookie of the Year	Julie Clark , Delta Valley juc@sbcglobal.net
Memorials	Rosemary Buell , Gr. East Bay buells@sbcglobal.net
*NEF Block Kids	Judy Brosi-Chrzanowski , Gr. East Bay jchrz99@aol.com
*NEF Cadd/Drafting	Shawna Alvarado, CIT , Santa Clara shawnaalvarado@aol.com
*NEF Liaison	Juanita Kirkpatrick, CHT, CIT Sacramento jkirkpatrick@volcano.net
Policies & Guidelines	Carol Smith , San Francisco csmith@nwinsure.com
*Professional Education	unassigned
*PR/Marketing	Jan Sandusky, CIT jasand@psin.com
Reflection of Excellence	Carolyn Mooradian, CCA, CIT cmooradian@bmyinc.com
Region 10 Fund	Carol Smith , San Francisco csmith@nwinsure.com Anne Stoll-Thompson , Sparks shad775@hotmail.com Pat McDonald, CIT , Santa Clara nawicpat@sbcglobal.net
*Safety	unassigned
Seminars	Pat McDonald, CIT , Santa Clara nawicpat@sbcglobal.net
Strategic Plan	unassigned
Table Top	Pauline McIntoch, CCA, CIT Fresno QueenPam14@cs.com

*Trades Women unassigned

Web Site **Tracy Reeves**, Santa Clara
tracy_reeves@designreactor.com

*WIC Week unassigned

*/ indicate NAWIC and Regional Committee

Volunteers Wanted: Did you happen to notice we are four months into the NAWIC year and we still have several committees at the region and national levels without chairmen? **This is not good!** Would you like to expand your NAWIC wings and accept one of these tremendous opportunities, please contact me at Mjcamin@aol.com! Don't worry; this is the best place to venture out. There are many of us who will be more than willing to help whenever necessary. **AND**, many of the reporting requirements have been greatly reduced and email contacts have made things much easier to do!

REGION 10 - NEW MEMBERS:

"Welcome" to our new members who have joined from October 14, 2005 – February 3, 2006.

San Francisco Chapter 19:

Gina M. Bravo of United Rentals
Email: gbravo@ur.com
Recruited by **none listed**

Suzy Silvestre of Construction Testing SVCS
Email: ssilvestre@cts-1.com
Recruited by **Kathy Sterling**

Greater East Bay Chapter 30:

Kathleen A. Barber of San Mateo County Electrical JATC
Email: Kathleen@smjatc617.com
Recruited by **none listed**

Ann Marie Clary of Graybar Electric Co. Inc.
Email: annmarie.clary@gbc.com
Recruited by **Noriene Butterfield**

Sacramento Chapter 63:

Susan L. Cervantez or Vali Cooper & Assoc., Inc.
Email: susan@valicooper.com
Recruited by **Vonda Derryberry, CIT**

Jonette Dangerfield or Kitchell Contractors
Email: jdangerfield@kitchell.com
Recruited by **none listed**

Erica S. Nolasco of Teichert
Email: enolasco@teichert.com
Recruited by **Tina Marie Mason**

Terry Seabury of Western Electrical Contractors, Assn.
Email: tseabury@weca-iec.org
Recruited **none stated**

Linda E. Senner or Contractor's Warehouse

Email: Linda_senner@contractorswarehouse.com
Recruited by **none listed**

Santa Clara Chapter 99:

Jaylene Kent or Nation Wide Floor & Window Coverings
Email: jkent@floorsandwindows.com
Recruited by **Faye Fisher**

Chantal S. Stone of Bock Construction Inc.
Email: chantals@bockconstruction.com
Recruited by **Faye Fisher**

Kelly R. Van Rockel of Douglass Enterprises
Email: kellyv53@yahoo.com
Recruited by **Faye Fisher**

Fresno Chapter 108:

Carolyn Capps of Lyles Diversified
Email: ccapps@idico.com
Recruited by **Alisha Robinson**

Denise A. Jones of Graham Prewett Inc.
Email: denise@grahamprewett.com
Recruited by **Sara Wallet-Loyd**

Cynthia E. Kilgore of W. M. Lyles Company
Email: ckilgore@wmlylesco.com
Recruited by **Alisha Robinson**

Helen Martinez of Independent Plumbing
Email: bookkeepermom1971@yahoo.com
Recruiter **none stated**

JoAnn Martinez of J's Construction Cleaning
Email:
Recruited by **Judy Drake**

Monterey County Chapter 167:

Allie N. Ostrander of Builders Exchange of The Central Coast, Inc.
Email: allie@bxcc.org
Recruited by **Gwen Wells**

Delta Valley Chapter 253:

Alena M. Silva of Comfort Systems USA
Email: alena.silva@comforsystemsusa.com
Recruited by **none listed**

Sparks Chapter 361:

Sara G. Simmons Wesner of Eagle Picher Filtration & Minerals
Email: bing@gbis.com
Recruited by **Anne Stoll Thompson**

Welcome back:

Santa Clara Chapter 99:

Danijela L. Mosunic or Arthur J. Gallagher & Co.
Email: danijela_mosunic@ajg.com

Welcome to NAWIC and congratulations to their recruiters and chapters!

As always, take the opportunity to meet these new members, please make them feel welcome. Remember what it was like when you were the "new kid on the block?" Remember, you only get one chance to make a good first impression. **Each member is a**

recruiter and her best recruitment tool is her example.

Also, don't forget, when you are actively recruiting, please remind prospective members to list you on the application as her recruiter. **NOTE: If you have been working with a potential member and they file their application online and forget to list you as their recruiter, have them send an email to Sandy Fite at NAWIC to list you as their recruiter.**

Membership Information:

Region 10 Retention:

As of December 2005, the retention numbers by Chapter are as follows:

San Francisco	21	58%
Greater East Bay	20	77%
Sacramento	13	72%
Marin County	7	47%
Santa Clara	36	84%
Fresno	30	86%
Monterey County	20	100%
Delta Valley	15	68%
Sparks	7	78%
Pinnacles	6	60%

Region 10 Total Membership:

As of December 2005, the total Region 10 membership per chapter is:

San Francisco	25
Greater East Bay	23
Sacramento	17
Marin County	7
Santa Clara	39
Fresno	37
Monterey County	21
Delta Valley	15
Sparks	08
Pinnacles	06
Members-at-Large	03

Our Region total is 198 members plus 3 members at large. At Forum, we committed to increase our membership in 2005-2006. **We can do it!** We've lost a little ground, but we have the talent to make a come back!

This year, regions were again competing for retention. We were in competition for against Region 5. **WE WON! CONGRATULATIONS, REGION 10!** (See Membership Retention report below.)

Membership Retention

Shirley Horne, CIT
NAWIC Membership Chair 2005-2006

The results for the **2005-06 Excellence in Retention** Competition ending December 31, 2005 are in.

Though the deadline for this part of retention competition has past, please remember that retention is an on-going process and needs to be strongly addressed throughout the year. It is never too late to

reach out to members that have not renewed and show them value for their membership!

Region 1	63%	Vs	Region 4	74%
Region 2	69%	Vs	Region 9	76%
Region 3	67%	Vs	Region 12	74%
Region 5	74%	Vs	Region 10	75%
Region 6	73%	Vs	Region 8	73%
Region 7	69%	Vs	Region 11	77%
Region 13	76%	Vs	Region 14	76%

Congratulations to the following Regions for maintaining the highest retention rate in their competition.

Region 4 Regions 6 and 8
Region 9 Regions 11 and 13
Region 12 Region 14
Region 10

Region 9 surpassed their Director's Retention goal of 72% by 4%! **Region 10 met their Director's Retention goal of 75%! Congratulations to Region 11 for having the highest retention rate of 77%.**

2005 STATS JUST RELEASED 1/4/06

The following is from the NAWIC Office and we're not sure where the statistics originated, but it is very interesting

Total Women Working in the Construction Industry: 1,079,000

Breakdown by Occupation within the Industry:

Sales and Office Occupations: 581,000 Including sales and related occupations, (18,000) and office and administrative support occupations (563,000)

Management, Professional & related occupations: 248,000 Including management, business, financial operations (208,000) and professional and related occupations (41,000)

Natural Resources, construction and maintenance occupations: 216,000 Including construction and extraction (208, 000) and installation, maintenance and repair (8,000)

Service Occupations: 22,000 Including protective service occupations (8,000) and service occupations except protection (14,000)

Production, transportation, and Material Moving Occupations: 12,000 Including production occupations (6,000) and transportation and material moving occupations (6,000)

NAWIC members comprise only approximately .5% of the women working in the construction industry!!! **Let's find all these women and make them NAWIC members!!!**

**NAWIC Membership and Retention Numbers
– Comparison of January 31, 2005 and
January 31, 2006 Monthly Reports**

New Members

10/1/04 – 01/1/05	442
10/1/05 – 01/1/06	525

Renewing Members

January 31, 2005	3,769 (72% Retention)
January 31, 2006	3,812 (72% Retention)

Total Membership

January 31, 2005	4,641 Members
January 31, 2006	4,470 Members

Decrease of Membership 171 Members

**Membership Totals
December 2004 vs. December 2005**

Region	Dec. 2004	Dec. 2005	Difference
1	287	239	-48
2	307	279	-28
3	332	349	17
4	536	519	-17
5	271	253	-18
6	257	223	-34
7	253	232	-21
8	228	229	1
9	265	256	- 9
10	192	198	6
11	465	454	-11
12	386	381	- 5
13	353	351	- 2
14	258	231	-27
MAL (includes Students)	54	63	9
Total Members	4444	4257	-187*

*Besides our loss of members, monetarily, this equates to \$26, 180 in lost membership dollars as of 12/31/05. **Retention is our most important building block. Are you doing your part?**

IRS Compliance Certification Form

Treasurers: Our fiscal year ended September 30, 2005. **All chapters are required to complete the above form.** Unfortunately, not only did we not do a good job of getting it in ahead of the deadline, many chapters haven't gotten it in at all. Chapter presidents know which chapters are late. Please, if you have made LESS than \$25,000 this year, please fill out the form, have your President for 2004-2005 sign it, send it off to the NAWIC office, send a copy to me and keep a copy for your records. If you have made more, you will also need to complete IRS Form 990. If you have any questions, please call me and I will try to help you.

This form is extremely important to maintaining the tax-exempt status of the Association.

Thank you to the chapters who have submitted their forms prior to the deadline.

NAWiC NEWS:

NAWIC Staff News:

Welcome to new Membership Assistant **Maria Ordonez**. She will be assisting **Sandy Fite**.

We send our condolences to **Kara Roberson** whose grandmother passed away January 24th. Our thoughts and prayers are sent to her. You may send cards to Kara at 3705 Mossbrook Dr., Keller, TX 76248.

the Connection: Be sure to download the **Connection** for more NAWIC news at all levels. Featured in the February edition is NAWIC Treasurer **Pat McDonald, CIT**.

Tradeswoman or Tradeswoman Advocate of the Year:

Does your Chapter have any nominations for Tradeswoman of the Year or Tradeswoman Advocate of the Year? Chapter presidents have all the information and forms. Let's have a nominee from Region 10!

Committee chairs **Mary Ann Scott** and **Karen Jones** would appreciate feedback from our chapters concerning any meetings, seminars or discussions that have taken place at the chapter level. They have also offered to provide and assistance they can. Contact them at mascott@oxforddevelopment.com.

Crystal Vision/Crystal Achievement Awards

Do you want to nominate anyone (man or woman) for the Crystal Vision Awards? Each year NAWIC recognizes individuals who have advanced and promoted the role of women in construction through initiatives and/or policies. These awards are designed to honor these individuals. Applications **must be to the NAWIC Office by February 28, 2006**. Nomination forms can be downloaded by visiting www.nawic.org > about NAWIC > Industry Awards or requested from Misty at [mistyo@nawic.org](mailto:misty@nawic.org) or (800) 552-3506.

Winners will be honored at NAWIC's Annual Meeting/Convention in Kansas City, Mo. September 6-9, 2006.

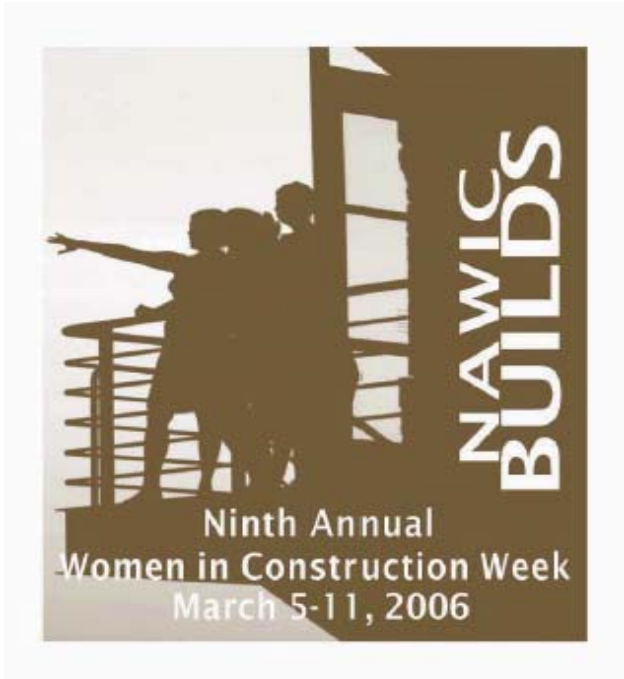
**Membership
RECRUITMENT
Competition**



NAWIC can enhance your career in construction. Help NAWIC **Build the Future** by recruiting members into our Association.

Every member who recruits three or more members will receive an attractive pin at Convention in Kansas City, Mo. New members must be recruited between Aug. 1, 2005 - July 31, 2006.

Start recruiting today! And don't forget about the coveted Red Rose Recruiter Jackets and the Founders' Trophy award. Start building your foundation for those awards now! Questions? Contact Shirley Horne at shorne@hayconstruction.com.



WIC Week

February 15th is the deadline for your WIC Week Commitment Form to be faxed to the national office. It's not too late to finalize your plans for Women in Construction week March 5-11th 2006. WIC week is a great opportunity for you and your chapter to showcase the accomplishments of your construction career. Don't you feel great when you see a completed project and know that you made an important contribution to its success? We need to share that enthusiasm with others in the construction industry and with members of our community. You can get that same great feeling by participating in WIC week, realizing that all the chapters around the country are focused on promoting ourselves and our industry, all at the same time.

Remember that the national website offers a lot of materials to help you participate. You can find press releases, posters, lots of participation ideas and the commitment form on the website. Just go to the site search section and type in "WIC week" and lots of ideas and information will be at your disposal. National has really made it easy for us to participate. Take advantage of all the work they have already done for you!

Note: Sparks Chapter 361 has made its commitment!

From NAWIC WIC Week Chairman, Sherry Yarbrough, CIT

CONGRATULATIONS TO DONNA BROWN AND ANGIE MCNAIR ON LEADING REGION 2 TO 100% CHAPTER PARTICIPATION IN WIC WEEK! ALL REGION 2 CHAPTERS HAVE SUBMITTED COMMITMENT FORMS.

Region 2 is challenging any other region to match their 100% participation! Is there another region out there that can match Region 2's achievement or will they stand alone?

Take a look at the NAWIC website and see how many of your chapters have submitted commitment forms. The

race is on with the deadline of February 15th fast approaching.

NAWIC Builds Building Career, Building Lives, Building the Future

TRAINING PROGRAMS AVAILABLE

NAWIC University Build your education today!

Build your education with NAWIC's new, online source for learning — the NAWIC University. The NAWIC University, powered by the [Turner Knowledge Network](#), offers a variety of courses covering topics like business skills, finance, technology and organizational development. Begin building your education today with NAWIC!

To sign in, click the [NAWIC University](#) button. Enter "nawic" and your member id number as the username and "nawic" as the password. If you have trouble logging in, please send an email to nawic@nawic.org.

Note: To access construction-related programs and courses, please contact the [NAWIC Education Foundation](#).

NAWIC Builds.
Education. Careers. Futures.
Build Your Life with NAWIC

Online Environmental, Health & Safety Training is available in over 70 online titles for only \$24.95 per course to NAWIC Members and Associates. Over 600 EH&S programs are available for purchase in formats including video, interactive CD-Rom, PowerPoint and print. These can be used for in house or tailgate safety training.

Visit www.nawiceducation.org and click on "Online Training" to access the premier EH&S library.

PICTURE PERFECT:

NAWIC's second photo contest was a success. They were looking for photos on job sites, community service projects, and office events — work in a male-dominated industry and love for the world of construction. Out of the submittals, a panel of judges selected eight. These photos were featured in January/February issue of the *IMAGE*. If you haven't seen it, **Region 10** was very well represented by **Judy Brosi-Chrzanowski – Greater East Bay Chapter 30** and "the winner is"...**Shamica Zenn – Sacramento Chapter 63**.

The next photo contest will be held in conjunction with our Safety and Health issue; winning photos highlighting safety and health in the industry will be printed. Deadline for submittals is **June 5, 2006**. Hi-res photos can be sent by email to karar@nowic.org. Visit www.thenawicimage.org for the contest guidelines and photo release form. (Maybe we'll see **Juanita Kirkpatrick** in the next group!)

Region 10 was also well represented in a featured article in the November/December edition of the *IMAGE*. Quoted were business owners **Pat McDonald, CIT – Santa Clara Chapter 99** and **Lindamar Mirassou-Moorehouse – Pinnacles Chapter 363**.

Congratulations to these members and their chapters!

CHAPTER WEB SITE TEMPLATES

Available/Downloadable/Free to all Members

NOW AVAILABLE, new chapter web site templates will be available at NAWIC Online. These downloadable templates will help chapters build professional web sites.

FREE FROM NAWIC

The NAWIC office provides free membership materials to the chapters! To obtain the free materials please submit a **Chapter Marketing Tools Order Form** to the NAWIC Office. (Print a copy of the order form from the Member Home Page at NAWIC Online.)

NEWS RELEASES

NAWIC is in the process of building a data bank of contacts for news releases. **YOU can help!** Please provide email and fax numbers for local newspapers, industry publications, etc. to Cassandra Lopez at cassandral@nawic.org.

NEW HEALTH INSURANCE PROGRAM THROUGH NAWIC

NAWIC is pleased to announce the implementation of a new health insurance program through Assurant Affinity Group Health Solutions, one of the largest providers of health insurance nationwide. The new program will provide NAWIC members the opportunity to purchase major medical insurance coverage, health savings accounts, family PPO plans, short-term health plans and student coverage at a reduced rate. The average premium savings are 42 percent. A company that employs a NAWIC member can also take advantage of this benefit. Call (866) 633-6322 to begin saving on your health insurance today! For more information, visit www.affinityhealthplans.com/nawic.

WON A QUILT MADE BY SAWIC!

At the 2005 Convention, SAWIC members presented NAWIC a beautiful handmade quilt that pays tribute to NAWIC's 50th Anniversary. It was raffled off with 100% of the proceeds to benefit hurricane victims. Congratulations to the winner – our own **Monterey County Chapter 167!**

NEF:

Block Kids – It's time to kick it into high gear! Deadlines for your Block Kids Programs are right around the corner. The guidelines and forms for the 2006 program are still available online. Visit www.nawiceducation.org and click on "Programs". Some important dates to remember are:

Feb 25, 2006

To participate in the regional and national competition, all contests must take place no later than this date

March 1, 2006

All forms need to be received by regional chairman

March 30, 2006

Regional semi-finalists will be announced by this date

April 30, 2006

National winners will be announced by this date

NEF Question/Answers: Region 4 Director **Debbie Gregoire, CIT** features this column in her monthly Newsletter. We are borrowing it because of its value to our members. Thank you Debbie and Region 4!

NEF Corner - Ask Pat

I am interested in working with the NAWIC Education Foundation on a national level. Are there other avenues other than running for a trustee position?

Yes, there is! NEF has committees and taskforces just like NAWIC. Most of you are already aware of the Block Kids, CAD/Design/Drafting and Building Design Program committees and the regional liaisons. There are also the following committees:

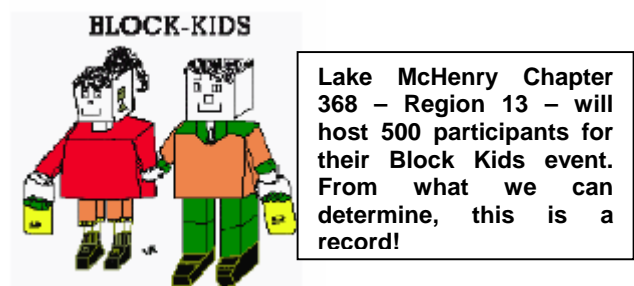
- Business Plan which has two subcommittees: Finance and Marketing
- Capital Funding
- Governance (Bylaws and Guidelines)
- Education and Program Development
- Procedures and Operations Taskforce
- Partnerships and Liaisons Taskforce
- Marketing Taskforce
- Integrity and Quality Education Taskforce

If you are interested in serving on the above committees or taskforces, please contact me at patc@radco.net and I will be happy to put you in touch with the committee/taskforce chairman.

Pat Callicotte, CCA

NEF Immediate Past President

NAWIC AROUND THE COUNTRY



New Orleans Chapter 17 – Region 5 – will be hosting a Block Kids Competition on February 11th. The Audubon Zoo will help sponsor this event at their Education Facility. They are hoping for about 50 children. **CONGRATULATIONS TO THEM!** You can add

your personal congratulations by contacting **Lynn Giavotella**, Block Kids Chair at lgiaivotella@cox.net.

MEMBERSHIP ROAD SHOW:

Region 2 Augusta Georgia chapter is planning a Power Networking event with a panel of women in different aspects of the construction industry sharing their experiences. Panelists include an Owner's Rep, an Architect, a General Contractor, a Sub Contractor and a Tradeswoman. Augusta is using this as a vehicle to spark interest in membership. **Region 11** will be assisting.

WEBSITE UPDATE:

Region 3 has proudly announced an update to its website. They are inviting all to check it out and see what a fantastic job Paula has done.

POSSIBLE NEW CHAPTER:

Region 11 is anticipating the chartering of a new chapter in Charlottesville, Virginia.

JOB LOCATION OFFERS GREAT OPPORTUNITY:

Region 12 member Ellen Colglazier – Coachella Valley Chapter – works on a project site adjacent to where the Bob Hope Desert Golf Classic was televised nationwide on January 21st and 22nd. Ellen took advantage of her location and arranged for a NAWIC banner to be hung from the clubhouse her company is building. Did you catch it when ABC scanned the building with the banners of the sub contractors and NAWIC? That's definitely Publicity and Marketing at its best!

NAWIC'S NEWEST INTERNATIONAL AFFILIATE:

Region 14 is very pleased to announce that former Canadian NAWIC members successfully incorporated **CAWIC – Canadian Association of Women in Construction** on October 13, 2005. They are currently busy developing bylaws, committees and programs for the coming year. They are very excited and have a great core of women devoted to seeing this organization grow and remain true to the core purpose – Enhancing and Encouraging the Success of Women in Construction. They have already been successful in getting publicity in a construction newspaper. You can send messages of congratulations and encouragement in care of **Angela Wilson** at AWilson@stlawrencecement.com.

NAWIC SURVEY:

The NAWIC *IMAGE* has been bringing members association and industry news for more than 30 years. In order to enhance this member benefit, they need input from you! Please take a short survey and let staff know what you think about The *IMAGE* and what can be done to make it a continued success! You can do this by going to <http://www.surveymonkey.com/s.asp?u-748821705939>.

Thank you in advance – Kara Roberson, Editor

WEBSITES:

Please visit our web sites regularly and make sure they stay updated. Here's a link to the page on NAWIC Online that has links to Chapter/Region web sites for your convenience. <http://www.nawic.org/helpful.htm>
Thank you!

If your information is incorrect, you will not be able to receive updated NAWIC information.

Spanish for Construction

Barron's Educational Series, Inc. is developing a book, *Spanish for Construction*, geared toward construction workers who desire to have a working knowledge of Spanish when working on job sites. The book will consist of every-day words and phrases that can be used to better communicate with Spanish-speaking employees at construction jobs.

Barron's is looking for a qualified construction worker who understands/speaks Spanish to help with this project. The evaluation would involve reviewing a 30-page writing sample and answering approximately 10 questions within two weeks. Barron's will give an honorarium of \$125 for completion. Contact Veronica Douglas at (800) 645-3476, ext. 264 or vdouglas@barronseduc.com for more information.

NAWIC REFERRAL

Information received from NAWIC member **Marlene Hargrove** – the following woman is looking for work in the trades and requested information.

Yolanda Courtney
(510) 706-7514
27639 LaPort Ave.
Hayward, CA

WHAT'S HAPPENING IN REGION 10:

Region News: Forum is April 21-22-23 in Stockton at the Radisson Stockton North. Flyers and reservation information will be out soon. Some exciting things are being planned. Mark your calendar!

Santa Clara Chapter member **Tracy Reeves** has announced her candidacy for NAWIC Director 2006-2008.

Chapter News: Thank you to the Chapters that send me your Meeting Notices and Chapter news to include our newsletter.

San Francisco Chapter 19 continues to schedule very interesting programs and job tours. February – job walk of Swinerton's Orchard Garden Hotel, April – tour studio of artist doing ornamental plaster reproduction, May – a second trip to Bloomingdale's to follow its remodel project and June – tour S. F. Conservatory of Music.. Membership recruitment is also a priority.

Greater East Bay Chapter 30 is currently 23 members strong with about 50% attending meetings. They look forward to increasing numbers in both categories this year. Program speakers in recent months have included presentations on contracts, OSHA and the NAWIC delegation to China. They are looking forward to a possible WIC Week program and a "brainstorming session" on fundraising and site tours.

Sacramento Chapter recently announced the launching of its website and invited all to visit it at www.nawicsacramento.org. As a service to the construction community, they have included a section for employment opportunities. If you are an employer and would like to advertise open positions with the Sacramento Chapter, or if you are an individual seeking employment, you may click on the left hand tab entitled "Employment". **Congratulations, Sacramento on a job well done and for providing this needed service for your chapter and industry!**

Sacramento has their program calendar completed through May 2006. Most recently, they completed a CIT course and anticipate adding more CIT credentials after the February 4th test.

Marin County Chapter 94 is currently "regrouping". Family illness and deaths have taken their toll. They are looking forward to a positive future.

Santa Clara Chapter 99 has been very busy. CIT classes were scheduled January 21st and 28th with testing on February 4th. These classes were a joint venture with the Santa Clara Builders Exchange. They had such a great response that they actually had to turn people away and are scheduling another course in April. Their first Strategic Planning committee meeting is scheduled on March 11th where they hope to do a five-year plan to be carried over each year.

Fresno Chapter 108 has been very busy. Blueprint seminars scheduled for January 14, 21 and 28 were so successful that there were overflow classes. Through the marketing efforts of **Janie Doak** they also contracted to do custom classes for a local truss company, a developer and a major homebuilder. Other benefits included sales of Construction Dictionaries; confirmation of a new Corporate Sponsor; membership leads for the Bakersfield and Delta Valley Chapters; and a contact to reintroduce NAWIC to Visalia!

On the January 21st, members also participated on a Habitat for Humanity construction site. February 4th they will be busy sponsoring a Block Kids competition at an inner city school.

Monterey County Chapter 167 – **Congratulations to Monterey County and its membership chair, Gwen Miller, for 100% retention!!!** This chapter is very active in scheduling professional programs and participating in community activities. They have their calendar pretty well planned with a CPR class and blue print reading class coming up in the future. For fun, they have a bus trip scheduled for November 18th – they didn't say where it's going!

One of their community service activities is support of Sammie's Kids. A mother and daughter started this a year ago when they went to drop off a donation at a protective center. Samantha, 7 years old at the time, was so affected by what she saw; she wanted to do more for the children. She was so relentless in her wish to do something that her mother agreed to set up a non-profit entity. Last year they helped 150 kids. At its January meeting, Monterey Chapter presented Samantha with a check for \$1,236.00 raised from their chapter and from members and people who attend their bus trip to San Francisco in November.

Delta Valley Chapter 253 continues to feel the void left with the passing of beloved member **Vickie Overley** on October 22nd. She was "knee deep in anything that had to do with NAWIC".

Members and guests recently enjoyed crab and entertainment at their annual crab feast where there is always enough to eat!

Their high priority now is planning an outstanding Forum for us.

Sparks Chapter 361 is planning for its March 10th participation in the "Women Building, Building Women" event with several other local agencies. The event will showcase various construction industry related employment opportunities. The morning portion of this event will be open to women, with hands on activities at each vocational location. In the afternoon it will be open to the community.

Pinnacles Chapter 363 has been busy planning for the year. They are looking forward to planning a WIC Week program and bringing in new members.

LIFE CHANGES

Cece Langs, President – Greater East Bay Chapter is enjoying some "free" time after the closing down of her San Francisco project. She can now be reached at cecelangs@gmail.com.

Anne Stoll-Thompson, President – Sparks Chapter has ventured out. She is no longer at ScareCrow Lath & Plaster. We wish her well. Her new email address is shad775@hotmail.com.

Jacob Joseph Bannister was born November 4, 2005. His proud mother is Marin County member **Alicia Bannister**. "Jake" is Jason and Tessa's second child.

Erin Ashley Alvarado made her debut on her own terms on January 21st. (She was due the 17th.) Weighing in at 8lbs 1oz and 21.5 inches in length, she and mom **Shawna (Santa Clara Chapter 99)** are doing great. Big sister and big brother are both extremely excited, and Dad is looking not so forward to the future years with two girls to watch over!

Former Delta Valley member **Jodee Moore** gave birth to her second child, a girl, in November.

Region 12 recently suffered the loss of two long time, active members. On December 28th, **Roz Lang** passed away. Roz was a member of the Los Angeles Chapter, a past NAWIC Director of Region 12 and NAWIC Treasurer. She worked many hours promoting the NEF and NFSF. The tremendous outpouring of sympathy received from NAWIC members overwhelmed her mother.

On January 3rd life member of Orange County Chapter and Past Region 12 Director, **Kathryn "Kay" Clay** passed away. Kay was a charter member of the Orange County chapter over 41 years ago and was instrumental in the chartering of the Honolulu chapter (among others). Health problems required a move to Oregon last year to be close to her family. It didn't stop her interest in NAWIC and she enjoyed receiving NAWIC National, Regional and Orange County news.

Allen Bates, husband of NAWIC Past President **Lura Bates** was diagnosed with bone cancer in December. They would both appreciate receiving cards of encouragement. Lura's address is 1007 Lee Ave., Crystal Springs, MS 39059.

ACTION REQUIRED:

- Each member should periodically review and update their contact information online. If there is outdated or wrong information posted, you won't receive important news. (www.nawic.org >Member Sign In (userid: nawic, password: idamay) > Update Your Info.) If you need your personal user name and password but have forgotten it, send a request to sandyf@nawic.org.

HELP WANTED:

- **Information wanted** – NAWIC is in the process of creating a NAWIC Builds the Future Manual containing information about each of its regions. You can help – do you know if there are any of the following in our region – Red Rose Recruiters, Founders Trophy winners, Crystal Achievement winners? If you do, please let me know by the 6th.
- Would your chapter be interested in hosting a Forum 2008? Now is the time to start making plans. Please submit your intentions by March 30th so you will be included on the agenda. We would like to visit your area and enjoy your hospitality.
- Also, it's not too late to start thinking about taking another step in your NAWIC career. Would you like to be NAWIC Director 2006 – 2008? To serve as a director, you must be a member in good standing and have served as a chapter president. Are you interested? It's a tremendous experience. Please confer with your chapter and submit your credentials by March 30th.

Please contact me for additional information, or????
Mjcamin@aol.com

QUAD REGIONAL:

Mark your calendar for July 14th and 15th to attend our Quad Regional – Regions 8, 9, 10 and 12 – in Seattle. It will be a great opportunity to meet members from other regions and get some new NAWIC ideas. (It will also be a chance to meet our NAWIC officers as this year - with the exception of our NAWIC President – they all live in these regions.) We are planning an outstanding program. Watch for your registration form!

Note – it might be a good time to combine NAWIC and a mini vacation. Seattle is a ferry trip away from Vancouver Island – Victoria. It also has many local things to see including the wharf and the Space Needle from the World's fair once held there.

REMINDER:

Please be sure to share the Director's newsletters with your chapter members who don't have email access. It will help keep them aware of happenings and opportunities on the Regional and National level. Also, please include our Members at Large on all of your meeting and special activity notices.

DEADLINE:

Deadline for March Issue
Directors Newsletter &
"What's happening in Region 10"
Thursday February 23, 2006
Mjcamin@aol.com



VALENTINE TRIVIA:

With Valentine's Day chocolate just days away, get ready to savor every morsel. By pairing your favorite confection with the perfect drink, you'll enhance its flavor. Chocolate connoisseur Jacques Torres does some matchmaking:

Bonbons indulge with Earl Grey tea. Why? Earl Grey clears the palate for the next taste.

Brownies relish with coffee. Why? The bitterness cuts the dense taste that can linger with rich cakelike treats.

Dark Chocolate enjoy with a well-rounded red wine. Why? Always pair like with like. Full bodied reds are as intensely flavored as dark chocolate.

Milk Chocolate splurge with Port. Why? Milk chocolate, sweeter than dark, needs a wine that will stand up to it. Any drink not as sweet as the chocolate will taste bitter.

PERSONAL

My grandson has made it safely home from Iraq. Michael is a Marine F18 pilot who was stationed over there for 7 months. He's a few pounds lighter, but so happy to be home.

They say the grass is always greener on the other side. I'm going to find out as I will be spending quite a bit of time in the Pacific Northwest this year. My daughter is getting married May 13th, so there will be a couple of trips

to Washington to help her plan and then attend the wedding. Then in July we have Quad Regional in Seattle.

February and March are going to be very busy with NEF Midyear Board on February 18th and 19th in Dallas and NAWIC Midyear Board March 2nd - 4th in Kansas City. In between there are many meetings and activities in Region 10.

Happy Valentine's Day!



MARILYN J. CAMIN, CIT NAWIC DIRECTOR REGION 10

**NAWIC's Core Purpose:
To enhance the success
of women in the
construction industry.**

NAWIC Core Values:

- Believe** in ourselves as women
- Persevere** with strength of our conviction
- Dare** to move into new horizons

See The Connection on line – for the latest NAWIC news.
www.nawic.org → Members Only → Chapter Mailing

DATES TO REMEMBER

FEBRUARY 2006

- 15 WIC Week Commitment forms due at NAWIC Office
- 23 Deadline for articles for Director's March newsletter
- 25 Block Kids competition deadline
- 19 - 25 Engineers Week
- 28 Nominations for 2006 Crystal Vision Awards due at NAWIC office

MARCH 2006

- 1 Block Kids forms must be to Regional chairman

- 2 – 5 NAWIC Midyear Board Meeting
- 5 – 11 9th Annual Women in Construction Week
- 10 Reflection of Excellence nominations due
- 15 Postmark deadline for NFSF scholarship application
- 27 Deadline for articles for Director's April newsletter
- 30 Block Kids Regional semi finalist will be announced

APRIL 2006

- 21 – 23 Region 10 Forum – Stockton
- 30 National Block Kids winner announced

FOLLOW THE
YELLOW BRICK ROAD
TO
KANSAS CITY, MISSOURI



NAWIC's 51st Annual Convention
September 6 – 9, 2006

Worrying does not empty tomorrow of its troubles,
it empties today of its